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Athan Vorilas Joins John Hancock Financial Network as Managing Partner of Lighthouse Financial Network

Boston, MA (July 9, 2008) – Athan Vorilas, CLU, CMFC, CLTC, has joined John Hancock Financial Network (JHFN)* as Managing Partner of Lighthouse Financial Network, an independent office located in Westbury, NY.

“We are pleased to have a manager of Athan’s caliber choose JHFN. His wealth of experience in the financial service industry and commitment to his clients and financial representatives will make a significant impact to the continued success of this firm,” announced Peter Gordon, President of John Hancock Financial Network.

Vorilas’ most recent role was as a Managing Director in New York where he received numerous awards and honors for his ability to build a successful financial services firm and recruit and develop productive financial professionals. He is active in GAMA International and currently serves on the GAMA Foundation Board of Trustees as well as the GAMA International Marketing Committee and Executive Cabinet.

“I am excited to join John Hancock Financial Network. It offers me the opportunity to take my firm to a higher level of success as a business owner and entrepreneur. JHFN is a progressive company in its strategic direction. It offers me the independence and flexibility to provide financial solutions that are right for my clients and offer the necessary support for the financial representatives with whom I work,” explains Vorilas.

Vorilas, a resident of West Islip, NY, entered the financial services business after graduating from Hofstra University where he earned a BA in Finance. He manages his children’s Little League teams, is heading up an initiative to revitalize the town’s athletic fields and is chairing the Children’s Aid Society’s “Bikes for Kids” event which collects bicycles to give to underprivileged children in New York City.

About John Hancock Financial Network

John Hancock Financial Network (JHFN) is a national network of independent career firms with 1,800 financial representatives across the United States. JHFN has an unwavering commitment to supporting the entrepreneurial visions of its associates, while helping to enhance the financial security of its clients. For more information on John Hancock Financial Network and its national network of independent financial services firms, visit www.jhnetwork.com.

About John Hancock and Manulife Financial

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth

management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$400 billion (US\$389 billion) as at March 31, 2008.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '0945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.

The John Hancock unit, through its insurance companies, comprises one of the largest life insurers in the United States. John Hancock offers a broad range of financial products and services, including life insurance, fixed and variable annuities, mutual funds, 401(k) plans, long term care insurance, college savings, and other forms of business insurance. Additional information about John Hancock may be found at www.johnhancock.com.

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