



# News

**CONTACT: Melissa Berczuk**  
Phone: 617-663-4750  
E-mail: mberczuk@jhancock.com

**For Release:** Upon Receipt

## **J. David Scott Named Co-Managing Partner of the Bala Financial Group in the Philadelphia Metro Area**

Boston, MA (October 21, 2008) J. David Scott, ChFC, was recently named Co-Managing Partner of the Bala Financial Group, an independent office of John Hancock Financial Network (JHFN) in the Philadelphia Metropolitan area, announced Peter Gordon, President of JHFN.

Scott, a resident of Moorestown, NJ, succeeds Linden Hustedt who recently retired from the Bala Financial Group after 21 years, but who remains active with the firm. Scott has been with the Bala Financial Group since 1987, and has most recently served in the role of Associate Managing Partner. As a member of the firm's management team, he has been instrumental to the growth of the business in the marketplace. Scott also mentored new financial representatives in creating strong relationships with their clients and the community.

"David's many years as a business partner and manager position him well for a very smooth transition to the role of Co-Managing Partner," commented Joe Little, Co-Managing Partner of Bala Financial Group. "We are very excited to have him take on even more leadership responsibilities as we pursue our vision of growth for our firm and our clients."

A graduate of Drew University in Madison, New Jersey, Scott also earned his Chartered Financial Consultant (ChFC) from The American College in Bryn Mawr, Pennsylvania. He has been a member of the South Jersey Estate Planning Council and the National Association of Insurance and Financial Advisors. He also serves the community as a coach and past Board member of the Moorestown Youth Baseball Federation. In addition, he is involved in the HOPE Community Church-Moorestown and currently holds the position of Lead Elder.

### **About John Hancock Financial Network**

John Hancock Financial Network (JHFN) is a leader with the stability and scale to offer an innovative business model that gives entrepreneurial financial professionals the power to effectively build unique businesses, based on their own vision and market opportunity. JHFN is a national network of independent career firms with over 1,800 financial professionals across the U.S. For more information on John Hancock Financial Network and its national network of independent career firms, visit [www.jhnetwork.com](http://www.jhnetwork.com).

## **About John Hancock and Manulife Financial**

John Hancock is a unit of Manulife Financial Corporation (the Company), a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and in most of Asia, and primarily as John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$400 billion (US\$393 billion) as at June 30, 2008.